LET'S BUILD SOME OLD FASHIONED TRUST

JANUS KONCEPTS



WE
PERSONALLY
LOVE TO
TELL
STORIES

















hindustantimes







### **Tropicana Slice**

planned out a new Product launch TVC with their brand ambassador **Katrina!** 

The **Brand** wanted to generate enough Teaser
Buzz resounding **across the Web** and then rolling onto **Product Reveal...** 







A Gossipy Story was scribed around the start, Katrina and the plan was to leverage the mileage to while the Maximum Buzz was ON...

Katrina Goes Missing was the gist and it had to be deployed with **Top** 

THE PLAN

# **STRATEGY**

It wasn't any *regular* campaign. Content Seeding was split between

- Credible Publishers
- Interactive Bloggers
- Relevant Influencers to bring about a tight knit story...

Activation of every stake holder was strategically planned across different phases...



Abiding the Essence, custom made briefs and samples were made



The roped in **Digital Publisher s** 



Ignited the **Spar k** 







53,000+
organic
conversations
were triggered

Brand interactions increased by **700%** 



than the usual!





kartina missing

ф Q

os More - Sea

Country: India -

Any time -

All results ▼

00010111001

Including results for katrina missing

Search only for kartina missing

Is Katrina Kaif Actually Missing? Nobody Got Time For That ...

youngrang.in/is-**katrina**-kaif-actually-**missing**-nobody-got-time-for-that/ war 23, 2015 - Katrina Kaif is apparently missing from Monday moming. That is, today, It's only noon and the #Katrinalkissing hashtag is already a hype on ...

Katrina missing, Twitter goes crazy | Katrina Kaif

www.bollywoodmantra.com/news/katrina-missing-twitter-goes.../17235/ ▼ Mar 24, 2015 - It has been reported that Katrina Kaif has gone missing! People have been trying to contact her and her manager as well.

Katrina missing from Rajneeti success bash - Ndtv

movies.ndtv.com/photos/**katrina-missing-**from-rajneeti-success-bash-7626 • While Ranbir Kapoor, Arjun Rampal, Manoj Bajpayee and others were busy giving interviews and posing for the shutterbugs, **Katrina** Kaif was nowhere to be ...

Search results - katrina missing - Rajasthan Patrika

rajasthanpatrika.patrika.com/search/**katrina-missing ॰** Translate this page Mar 23, 2015 - कांग्रेस उपाध्यक्ष राहुल गांधी के लापता होने की खबरों के बाद सोशल मीडिया पर बॉलीवुड एक्ट्रेस कैटरीना ...

Katrina In Ports 1961 Goes Missing - LookingGoodFeelingFab

www.lookinggoodfeelingfab.com/2015/03/katrina-kaif-missing.html ▼ Mar 24, 2015 - Katrina goes missing. ... Last night I saw pictures of an event and thought Katrina Kaif looked stunning on the red carpet in a gorgeous Ports ...

Read Stories on Katrina Missing

www.amarujala.com/tags/katrina-missing/ ~ Translate this page katrina missing — Read news on katrina missing in Hindi on Amarujala.com, India's No. 1 Hindi Newspaper. Read latest news on current affairs, national news, ...

Katrina Kaif suddenly goes missing 12192361

www.jagran.com/.../bollywood-**katrina**-kaif-suddenly-... ▼ Translate this page Mar 23, 2015 - Web Title:**Katrina** Kaif suddenly goes **missing**. (Hindi news from Dainik Jagran, newsnational Desk). किसानों को मिलेगी 5 हजार ...

Katrina missing: Latest News, Photos, Videos, Hindi News ...

inextlive\_Jagran.com/search/katrina-missing \* Translate this page Mar 26, 2015 - Get the latest news on Katrina missing along with photos, videos, Hindi News article and more on inextlive\_jagran.com.

Why Was Deepika Padukone Missing At Ranbir Kapoor ...

www.missmalini.com/.../why-was-deepika-padukone-missing-at-ranbir-k... • Nov 18, 2014 - Many celebs made their presence felt at Ranbir Kapoor and Katrina Kaif's recently held housewarming party. But this is why Deepika Padukone ...

Katrina Kaif's Reaction To Her Missing Trend On Twitter ...



https://in.screen.yahoo.com/katrina-kaif-reaction-her-... Mar 24, 2015

Actress **Katrina** Kaif who is **missing** since a long time finally made an appearance. Watch the video to get ...



New Delhi, Delhi - From your Internet address - Use precise location - Learn more

Send feedback Privacy Terms

### Campaign received the

### **EARNED MEDIA**

Of more than

55 L



All major news houses picked the story without us spending a single rupee.



Home > Movie News > Movie News

### no more!

By TellychakkarTeam 27 Mar 2015 03:05 PM











Quíkr

Got a Tip? click here



2. Latest Celebrity

NOW

- . New Film
- 5. Find Movie
- . Hollywood Stars
- 8. New Movie
- . Theater Movie

### The search is OVER! #KatrinaMissing









A few days ago, Katrina Kaif was reported missing and #KatrinaMissing created a stir in the social media circles. Not only the entire Bollywood fraternity, but also her fans and well wishers were womed about her. All social networking websites were flooded with messages to Katrina, wishing her well. Some days later, she was spotted in Ratnagiri by our sources. And now, we have a big news for you, that would definitely bring a smile on your facel!

No, it is not a doppetganger or a lookalike, as we were suspecting earlier, but truly Katrina Kaif is in the sleepy, little town of Ratnagiri. We are sure that you must be as ecstatic as us to know that our dear Katrina is not missing anymore, and we have definitely not lost her. Wow, what a relief to finally see her safe and source.

Now, you definitely must be curious that why she went to Ratnagiri, when she could have visited any place in the world. Well here's your answer-Mangoes. No, we are not kidding. It is the truth. Katrina Karl vandered off to Ratnagir in search of the freshest and juricent amargoes of all. After all what is Ratnagiri known for but the Alphonso mangoes that are the king of mangoes. No worder, Katrina, who is smitten with mangoes, and her made her love for mangoes quite public, went all the way to Ratnagiri just to grad her favourite fruit.

Well, Katrina, you are a high-spirited person, we must say! After all, we have not seen any celebrity, going to a distant place, and that too unquarded and alone, just to taste his/her favourite fruit. Such capiciousness is what makes Katrina stand apart.

It is time for you, the ardent fans of Katrina, to rejoice, as Katrina has been found in Ratnagiri. I think you guys should stop worrying now, and celebrate. Also don't forget to include mangoes in your celel mangoes were the reason for the disappearance of Katrina.

Yes Katrina Kaif has been found in Ratnagiri, looking as beautiful and pleasant as everl



# Like 26 Tweet 14 8+1 0 Pinit ==

Tags > Katrina Kaif, Mango, mangoes, Slice, sponsored, Bollywood, actress, PepsiCo, Aditya Roy Kapoor,



### Story that we seeded

### QUICKIE

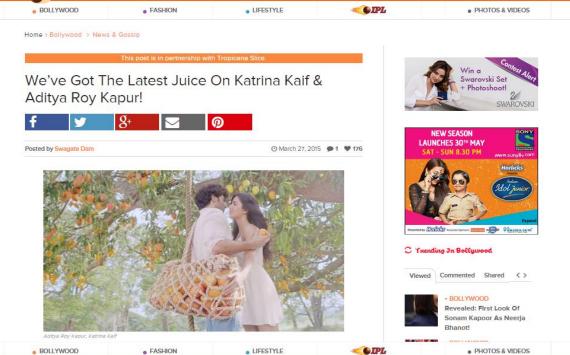


I would like to get naughty with Salman Khan: Pooja Singh

more quickie CLICK HERE

### **GUESS WHO**





Story that we seeded

Remember how everyone was talking about how Katrina had gone missing, a few days ago?

Whill some thought she was on a secret vacation away from the media's scrutinizing glare,

be swondered if she was shooting for an upcoming flick or ad discreetly. In fact, some people
had even spotted her driving a car across Ratnagiri in Maharashtra. And guess what? That's
exactly where the pretty actress was. Known for its delectable Alphonso mangoes, the town was
graced by Kat's presence. And Bollywood's current heartthrob, Aditya, was also present there!

Check out this video to find out more.



Wow. Don't they just weave magic together? Now, I am even more excited to see Kat and Adi's chemistry in their upcoming flick, Fitoor.



Here's Why You Cannot Miss #NachBallye7





🔝 Give us Feedback... ╗ 📜 🙌 🚳 👂 🚻



8<sup>TH</sup> MAY **WATCH TRAILER** 

\*\*\*\*\*\*



Register





### BREAKING NEWS: #Katrina Missing? Not Any More! Spotted with Aditya Roy Kapur!

By Bollywood Hungama News Network, March 27, 2015 - 11:34 hrs IST



After Bollywood Hungama's report about the missing case of Katrina Kaif, finally, we have some news on the whereabouts of the actress and what was keeping her busy. She was spotted shooting for the new ad campaign of Tropicana Slice Alphonso.

Ever since the inception of #KatrinaMissing, Twitter and other social media platforms were buzzing all along with well-wishers praying for the safety of Katrina. With Katrina being off the grid, it had fuelled the speculation of a road trip to a secret location away from the prying paparazzi lenses. The speculations about her going missing were half correct, as she did want some alone time. And the reason for the same is because, she wanted to concentrate on the ad campaign and sample some

of the shoot. Besides her, the TVC also features the charming heartthrob Aditya Roy Kapoor. If the 'on-screen' chemistry between the two is anything to go by, then, one just can't wait to see them sizzle in the Tropicana Slice Alphonso's TVC, which will hit your TV screens anytime soon.

So, what are you waiting for? Be the first one to see the TVC and share it with your friends!





### You Might Also Like



### Karan Singh Grover signed for Kumar...

After his film debut Alone. Karan Singh Grover decided to



### Saif Ali Khan-Katrina Kaif starter Phantom...

Now that's what you call a thrilling beginning indeed, 100



### Vidya Balan to be felicitated with Raj...

Vidya Balan may not have had a release since Bobby Jasoos



### Bombay Velvet gets A certificate, Anurag...

Anurag Kashyap, who is known for speaking his mind out, is



### Thanks to Karan Johar, Brothers gets a...

You might be wondering where the screen-mom, so splendid in



### Prachi Desai roped in for Rock On 2 and...

While Rock On marked the debut of TV's famous character

More News



Story that we seeded With just a minimal stroke of make-up, the naturally gorgeous Katrina was looking stunning at the sets





### What is #KatrinaMissing? expressions?

1:28 PM - 23 Mar 2015





### Zara @4HappyEverAfter



**#KatrinaMissing.** Always always Trust Katrina Kaif to be in the headlines for everything except for her acting skills...

1:20 PM - 23 Mar 2015







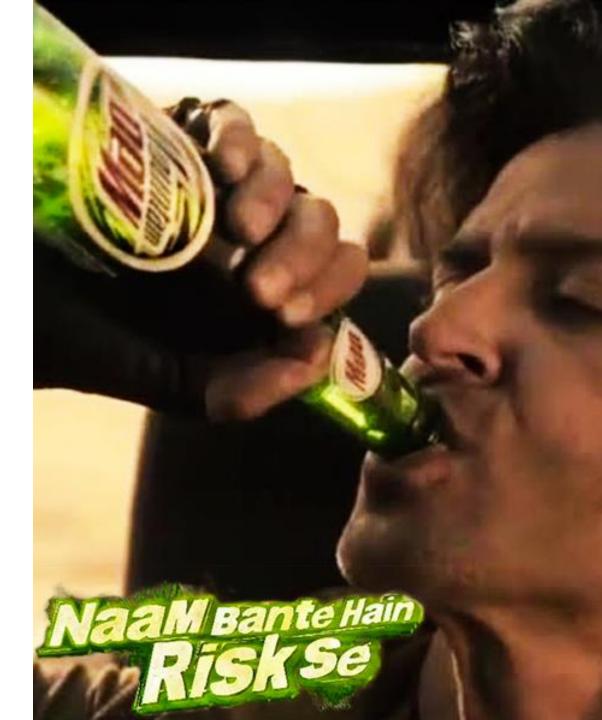
Finally #KatrinaMissing! A wish of thousands comes true!

12:56 PM - 23 Mar 2015

★ ★ 44 ★ 37

Our seeded stories got viral when twitteraties picked it up and started talking about it! with a gentle nudge from our end.







**MountainDew** wanted to bring forward a Risk Laden Lifestyle with **#NaamBanteHainRiskSe** 

The trigger was an ad starring **Hrithik Roshan**, the Brand Ambassador.

Strengthen the brand's proposition & instil conversations to brew a **Dewers' Tribe** 

To generate enough buzz in a short while and get the Conversation **On!** 





**GOAL** 

# **GAME PLAN**



Launch the TVC on **Twitter** followed by **Hrithik Roshan's** tweet hinting at the ad shot

Later conversations had to kick in thus adding **Buzz value** to the **TVC** 

Over 500 people were roped in to generate bulk in the content of t

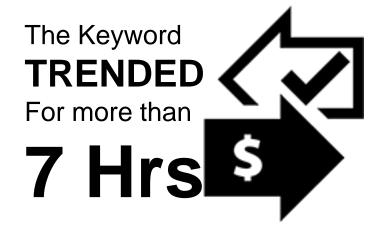




The influencers generated over **4000** tweets on the Launch Day...



AND SO...





22,000+
organic
conversations
were triggered

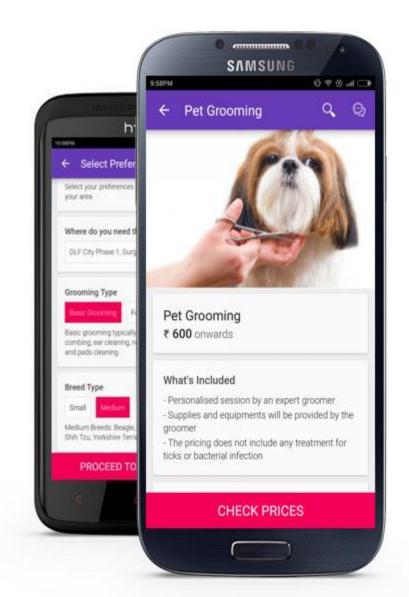
Brand interactions increased by 550% than the usual!







# Near





**Near.In** wanted to bring engagement around the term Jugaad that people in India do when they cannot find a fix for the problem

The trigger was a contest, that would invite the various jugaads that people do and gratify the best one.

Strengthen the brand's proposition & instil conversations to brew a **Jugaadu' Tribe** 

To generate enough buzz in a short while and get the Conversation **On!** 

We created the hashtag #JugaadNation

Near



# **GAME PLAN**



Launch the contest on **Twitter** to drive maximum engagement around the hashtag

Later conversations had to kick in thus adding Buzz value to the Brand

Over 1700 people were roped in to generate have



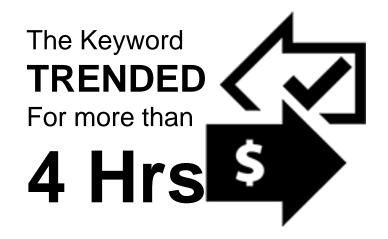




The influencers generated over 4500 tweets

lear

AND SO

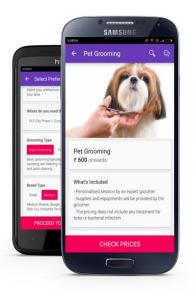




53,000+
organic
conversations
were triggered

Brand interactions increased by 300% than the usual!







Indians will find a solution, no matter what :-) #JugaadNation http://t.co/KRR4VVN4OO 4 hours ago .



51 #photos that prove Indians are the ultimate kings of Jugaad: http://t.co/uhvLnPjXCv #JugaadNation http://t.co/jmJ3MZR1aj

4 hours ago .

Major celebs like Kabir Bedi joined the bandwagon along with ScoopWhoop and AajTak





Star Movies had planned to telecast the Oscars event live on February 27th



The **Entertainment** 

**Channel** wanted to bring in buzz as a **Teaser** to the entire gala!



All this while also ensuring the whole activity turned into a Viral

Phenomenon!



**OBJECTIVE** 

# THE PLAN

The brand took the advice and decided to rollout a fun activity rather than a Serious one!



People had to give their #AwardWinningExcus es

to bunk office / college to sit back and watch the

Oscars Live...







The trigger was followed by



400+

### **Conversationalists**

who were to buzz the rest of the twitter crowd

in a way to join the gala!





This got
VIRAL in no
time and
TRENDED
for more than
15 hours

across 2

BLISS was whelays!
BOLLYWOOD

**STARS** picked it up and jumped in the



55000+
organic
conversations









**Hyundai India**, was to launch the New Fluidic Verna, branding it as **#TheWorldSedan** 

The epicentre of the plan was the on-ground launch at **Delhi** 

The key was to introduce the car in style dynamically to bring about buzz on **#TheWorldSedan** 

Twitter **HAD** to break with numerous Conversations echoing the **Car Launch!** 





# **GAME RULES**

The buzz had to be organically generated as the **Brand's Ultimatum** was **NOT** in favour of Contests



Relevant Conversations than Traditional Tweets was the score





The bloggers rolled in 100+ tweets at Event start which was followed by a lot of

conversations









We did break the **Trends** on Twitter afterall... Actually,



#TheWorldSedan & Verna

Trended over 8 hours in all and Verna hit the WorldWide trends as well,

Generating over Type 15,000 Tweets!





**Conceived By: JANUS DIGITAL**